

folume Analysis

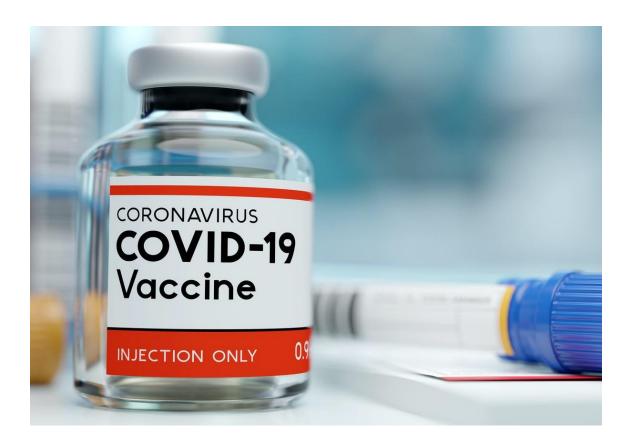
# COVID VACCINE

WORLD WILL RETURN TO NORMAL SIGNIFICANT ALLOCATIONS INTO EQUITIES POST AN ELECTION YEAR THERE ARE SIGNIFICANT ALLOCATIONS INTO EQUITIES POST AN ELECTION YEAR

- Oxford AstraZeneca Covid vaccine 90% efficacy; Pfizer/BioNTech 95% effective. Moderna vaccine is 94.5% effective. COVID-19 is obviously able to be stopped. There will be additional vaccines.
- ✓ The first Americans to receive COVID-19 vaccine could get it as soon as 11 December 2020 according to the head of the US coronavirus vaccine program.
- Use of technology will continue: Remote work; online sales; online banking; streaming and video conferences.
- ✓ Good ol' Santa Claus: Market gains 7.21% from November (low) to December (high) on average since 1800s.
- ✓ USA Treasury yields near 0% (Globally). Rates cannot go lower.
- ✓ Significant allocations into equities post an election year. This will be more pronounced in 2021 as the COVID-19 vaccine starts to work and the economy continues to improve.

THE WORLD **RETURN TO** NORMAL ECONOMIES WILL RECOVER. TIME TO ALLOCATE TO EQUITIES.

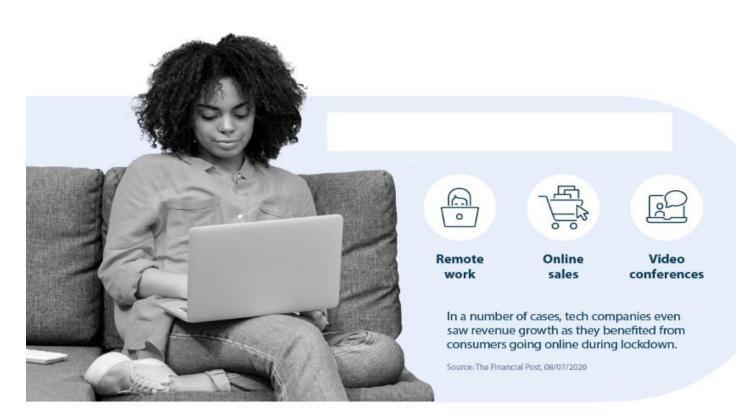
#### **Covid-19 Vaccine Will Return The World to Normal**



- ✓ With more vaccines being approved with high efficacy rates, confidence will return to the world economies as people get back to their normal lives once more.
- ✓ This will be a positive sign for equities, allocating now will give the best chance to capture the upside.

REMOTE WORK; **ONLINE SALES** AND VIDEO CONFERENCES (USE OF TECHNOLOGY) WON'T STOP

#### **Covid-19 Has Changed The World**



- Online shopping, working from home and using technology to simplify our lives has become deeply embedded into all of us in such a short amount of time.
- Even with vaccines becoming available, we will continue to use technology more and more in our everyday lives.

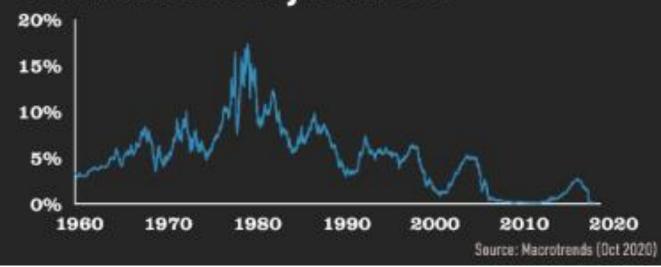
# YIELD ON US TREASURY BILL RATES IS NEAR ZERO% (GLOBALLY)

(RATES CANNOT GO LOWER)

#### **Treasury Bill Rates Near Zero**

Meanwhile, yields on money market securities have been deteriorating since the 1980s.

1 Year U.S. Treasury Bill Rates



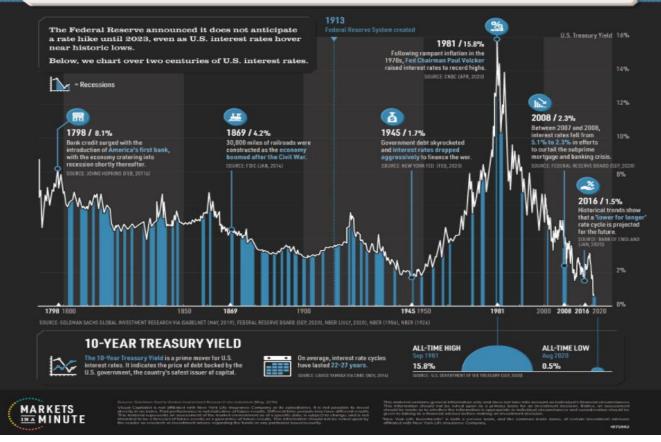
- ✓ Yields on Treasury Bills are near zero, meaning there is no return in holding bonds.
- Equities are the only realistic place to make any return on your money.

# 200 YEARS OF INTEREST RATE HISTORY

(RATES CANNOT GO ANY LOWER)

#### **Interest Rates at Their Lowest in 200 Years**

### **200 YEARS OF INTEREST RATES IN THE U.S.**

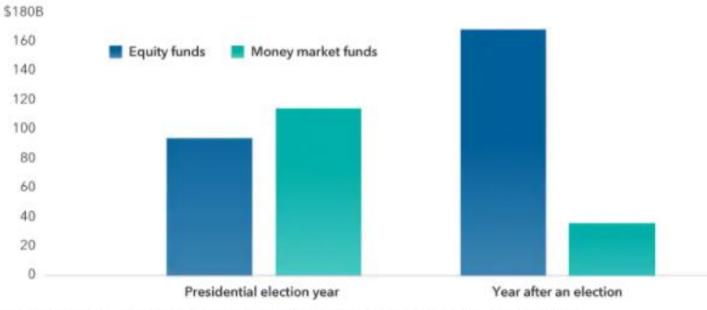


✓ Interest rates have never been lower. Holding cash will give no returns, equities remain the only option.

## EQUITY FUNDS SEE THE HIGHEST NET INFLOWS IN THE YEAR IMMEDIATELY AFTER THE PRESIDENTIAL **ELECTION AND IT** CONTINUES INTO THE FOLLOWING YEAR

#### **Equity Inflows Increase After Election Years**

Investors have tended to be more cautious leading up to elections Average net fund flows by year of presidential term (1992-2019)



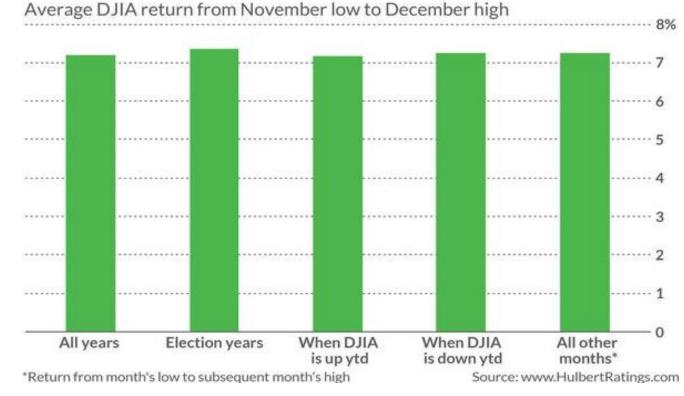
Source: Morningstar. Values based on USD. Equity funds include U.S. and international equity funds.

- ✓ This inflow into equities will only push prices higher, meaning investing now will be more beneficial.
- ✓ People will increase their investment into equities now that the outcome of the election has been decided.

ON AVERAGE ACROSS ALL YEARS THE MARKET GAINED 7.21% FROM NOVEMBER TO DECEMBER SINCE THE 1800's

#### History Indicates A Rise In Market Prices From November To December

### **Good ol' Santa Claus**

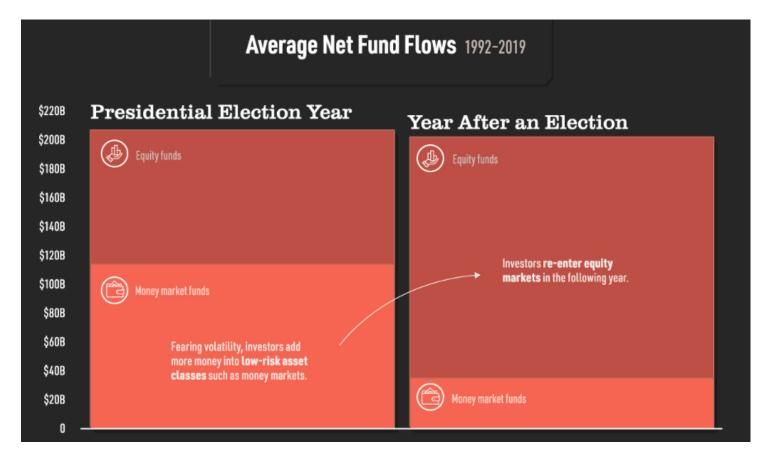


- ✓ Historically there is over a 7% increase in market prices from November lows to December highs.
- ✓ Taking into account the news on a vaccine and a potential for returning to a more normal life, the upside could be much greater.

# AVERAGE NET FUND FLOWS 1992-2019

### (OUTLOOK FOR 2021)

#### As Volatility Decreases People Move Back To Equity Funds



- This inflow into equities will only push prices higher, meaning investing now will be more beneficial.
- ✓ With Covid-19 vaccines being announced confidence will return to the economy and consequently, the markets.

#### PERFORMANCE OF FAANG+ YEAR TO DATE (20.11.20)



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